Annual Report





2018

Cover: B360 expert Florence Pivert with B360 intern Ndeshi Hangula (center) and Health Science students.

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B360 education partnerships – Helping People in Southern Africa Help Themselves

The objective of *B360* is the sustainable exchange of know-how between European experts and African students. *B360* organizes voluntary teaching assignments at universities in Southern Africa and internships at companies in Switzerland.

The non profit organization located in Zug (Switzerland) was founded in June 2009 by ex banker Sabina Balmer.

Under the «Southward» program we dispatch experienced professionals as volunteer guest lecturers at partner universities in Namibia, Zambia and South Africa. They give practice-oriented lectures in economically and socially relevant fields of study. For specific subjects we also target young entrepreneurs and company representatives. The *B360* experts perform teaching assignments lasting between ten days and several weeks. To date 212 volunteer experts have completed assignments of several weeks.

Within the «Northward» framework a select group of specially gifted students of the partner universities receive the opportunity to complete a three-month internship in Switzerland. Our partner companies make trainee jobs available, host families provide homes and support towards integration in Swiss everyday life. Since 2011, a total of 67 students have completed an internship at a

Swiss company. In the meantime, they have graduated from university and successfully started a professional career or received scholarships for continuing their studies towards a Master degree.

The former trainees are members of *B360* Intern Alumni, a growing network in Southern Africa. This helps current students to prepare for future internships, reliably supports *B360* activities at the universities and co-teaches with our experts in workshops for graduates of our partner institutions. In addition, *B360* Intern Alumni are an important link when it comes to building bridges between the universities and private enterprise.

A faithful group of donors and Friends of *B360* as well as many pro-bono efforts enable us to plan and realize our programs. Volunteer work and pro-bono services form a solid bedrock for our organization.

With its programs *B360* intends to make an important contribution to the long-term development and stability of the Southern African countries and to promote cultural exchanges and mutual understanding between North and South.

www.b360-education-partnerships.org

Never a dull moment

Planning, reliability, quality assurance, security and successful fundraising are key factors for the success of B360. Meeting our financial goals remains very challenging. Also delivering to all stakeholders is not always easy as we work across continents and different cultures. In 2018, in addition, continuous change was our steady companion. Our partner universities, NUST, TSiBA and UNZA* faced different challenges such as management changes, financial cuts or partial closure. Some partner companies in Switzerland were undergoing restructuring, had to reduce costs and therefore had limited capacity to send volunteers or offer internships. Considering all this, I am very happy that we were able to successfully host 16 interns in Switzerland and arrange 31 volunteer assignments in Southern Africa in 2018.

Growing network in the South

When we founded *B360* in 2009, all we had was an idea and determination to make a small difference in some young people's lives in Southern Africa. Next year *B360* will turn ten years old and when I do take a few moments to reflect, I am surprised myself at the *B360* network that has evolved in the North and South.

This year I ran the first Career Starter Workshop for unemployed NUST graduates in Windhoek. To ensure local relevance we invited Namibian professionals to run some of the modules. This worked extremely well and will be part of the standard program going forward. Nico Smit, our coordinator at NUST, was instrumental in convincing local professionals to share their time and knowledge as volunteers. I greatly

look forward to growing this network and hopefully expanding the *B360* volunteer approach to Namibian professionals.

It gave me great pleasure that one of the Namibian professionals who taught a module in the Career Starter Week was Ndapwa Kwedhi, a former *B360* intern at Credit Suisse. The *B360* Intern Alumni groups in Namibia and Zambia are rapidly developing into professional networks in their home countries and are invaluable pillars of the *B360* network in Southern Africa.

Thank you

We like to think of the operating model of *B360* as being rather unique, because all people and organizations involved, in the South and North, contribute in different ways. The list of partner organizations and people to thank is long and growing every year. For this reason, a global thank you to everyone who make *B360* happen. Thank you for all your support in 2018 and the past nine years. I look forward to our continued cooperation in 2019 and jointly starting into the second decade of *B360*.

Sabina A. Balmer, President and Director



On June 27, 2018, an amendment to the existing Memorandum of Understanding was signed, extending the nine-year-old partnership with the Namibia University of Science and Technology (NUST) into the future. Left to right: Sabina A. Balmer, Dr Peter H. Schmuki, Dr Tjama Tjivikua, Dr Seeham Khan.

^{*} NUST (Namibia University of Science and Technology)

TSiBA (Tertiary School in Business Administration)

UNZA (University of Zambia)



Knowledge transfer and cultural exchange – 29 European professionals from the public and private sectors participated in our Southward program in 2018, completing 31 volunteer assignments at various faculties of our three partner universities. The primary focus lies on sharing know-how and real-life experience with students and local lecturers and on promoting the cultural exchange.

For experts' reports and details on the Southward program see our website

Namibia University of Science and Technology (NUST), Windhoek

Faculty / Center	Subject	Experts
Management & Sciences	Career Starter Week Career Starter Week Career Starter Week Career Starter Week Human Resources Marketing Marketing Marketing Supply Chain	Sandra Corbaz Patrizia Herzog Patrick Schoch Heike Schubert Rita Becker Marianne Egli Yumy Pham Jürg Schär Armin Knoblich
Health & Applied Sciences	Biomedical Sciences Food Safety Food Safety Food Safety Food Safety Management Practices Management Practices Nutrition Occupational Health & Safety	Markus Schuppler Corinne Gantenbein Susanne Pfenninger Claude Ramseier Rudolf Schmitt Florence Pivert Léa-Isabelle Proulx Beatrice Baumer Thomas Kilchör
Blended Learning		Ernst Elsener Armin Hollenstein
Cooperative Education Unit	Career Starter Week	Sabina Balmer Eva Bilhuber
Center for Enterprise Development	Finance Training for SMEs	Greg Collett

University of Zambia (UNZA), Lusaka

Faculty/Center	Subject	Experts
Humanities and Social Sciences	Media and Mass Comunication Media and Mass Comunication	Philipp Semmler Michael Weber

Tertiary School in Business Administration (TSiBA), Cape Town

Course	Subject	Experts
Bachelor in Business Administration	Blended Learning	Ernst Elsener Armin Hollenstein
Consultant to the Dean	Market research project	Amanda Blair
Postgraduate Diploma in Small Enterprise Consulting	Coaching and Mentoring Leadership Module Entrepreneurial Finance	Susann Bongers Claude Heini Vitas Argimon

Learning for the entire life – In 2018, a total of 16 carefully selected students participated in our Northward program, completing three-month internships at the following companies in Switzerland: Büchi, Chocolat Frey, Credit Suisse, Ferrum, HACO, Julius Baer, Mediaschneider, Swiss Quality Testing Services (SQTS Direktion Migros), Swiss Re and ZHAW.

The interns' reports and further information on the internships can be found on our website.

Company	Intern	University*	Field of study
Bank Julius Bär, Zürich	Stefanie Garises	NUST	Computer Sciences
Büchi, Flawil	Theresia Hausiku	NUST	Natural Sciences
Büchi, Flawil	Joseph Nanchengwa	UNZA	Mechanical Engineering
Chocolat Frey, Buchs	Ndahafa Joseph	NUST	Environmental Health and Safety
Credit Suisse, Zürich	Sandile Maqhoboza	TSiBA	Business Administration
Credit Suisse, Zürich	Joseph Mwansa	UNZA	Economics
Credit Suisse, Zürich	Laina Shivolo	NUST	Finance and Accounting
Credit Suisse, Zürich	Gerald Soko	UNZA	Economics
Credit Suisse, Zürich	Malcolm Tsuseb	NUST	Economics
Credit Suisse, Zürich	Israel Uuyuni	NUST	Economics
Ferrum, Schafisheim	Aston Mambwe	UNZA	Mechanical Engineering
HACO, Gümligen	Antonia lipinge	NUST	Environmental Health and Safety
Mediaschneider, Zürich	Natasha Bwalya	UNZA	Mass and Media Communication
SQTS, Courtepin	Salatiel Ismael	NUST	Natural Sciences
Swiss Re, Zürich	Loise Uugwanga	NUST	Media Technology
ZHAW, Wädenswil	Victoria Shuuya	NUST	Biomedicine

* NUST Namibia University of Science and Technology TSiBA Tertiary School in Business Administration UNZA University of Zambia



Just landed: B360 interns, first semester 2018



Welcome to Switzerland, second semester B360 interns

A home away from home – For the three months of their internships the B360 interns stay with host families who play an exceedingly important role in our Northward program. The families provide the young people a home and help them settle into everyday life in Switzerland. No less than 18 host families agreed to accommodate a guest from Southern Africa in 2018.



VIP Guests from Namibia in Switzerland

B360 education partnerships

As part of their Swiss itinerary, the Vice Chancellor and the Deans of two Faculties of the Namibia University of Science and Technology participated in *B360*'s annual Rietberg conference. Some excerpts from their statements are recorded below:

Dr Tjama Tjivikua, Vice Chancellor NUST

«Our partnership started really small in 2009, with one *B360* expert coming to Namibia and two of our students going to Switzerland. Since that time, we have had over 200 experts coming to Namibia and over 50 students going to Switzerland. It has been a learning experience for all of us, and it has laid the foundation for something unique. The cooperation with *B360* is not like that with any other organization or foundation.

This partnership has created a network of friends, bringing together different groupings and different people with seemingly different interests. Now they come together for a common cause.»

Dr Seeham Khan, Dean of the Health and Applied Sciences Faculty

When asked about the importance of the exchange and transfer of practical and theoretical knowhow between North and South, she said:

«I was part of the final presentations for the *B360* Career Starter, and I was looking at how the two *B360*

experts interacted with the students. Those students came in and they were dressed to their nines, they were polished, they walked in and were confident, they spoke well, they challenged each other and the other people in the class and asked the important questions. They had spent two weeks with Léa and Florence from Roche, and it was an amazing experience for them. They knew how to prepare and to dress for an interview, how to act in the workplace, how to prepare a CV, they knew about management.»

Dr Sam John, Dean of the Engineering Faculty

said, when asked how Tomas Shikongo and other students from his department had benefited from their three-month internship in Switzerland:

«Enormous! When Tomas came back, he was highly motivated, he had seen the way things are done in Switzerland, how engineers are doing their work. He became very focused and very committed to his work, his entire attitude had changed, his eyes and mind opened. The same happened to the other two students who went to Switzerland. They think much more broadly than before they went.»

Read the full interviews on our website



Dr Tjama Tjivikua



Dr Seeham Khan



Dr Sam John

Focus Story - B360 Intern Alumni

B360 education partnerships

Here is the story of **Michael Lifasi** (31) from Namibia. He was the third B360 intern to complete an internship at SQTS Swiss Quality Testing Services in Courtepin in 2013.

Initially, I wanted to become a teacher. But then, during my final year at matric, I heard about environmental health. This attracted me because I had always wanted to know why and how people get illnesses. In addition, there were job opportunities. I decided to study Environmental Health at the Polytechnic of Namibia (now NUST), which I completed with a Bachelor Degree in 2014.

Even before graduating I was offered a job in the Ministry of Health and Social Services in Katima Mulilo, my home town in the north eastern part of Namibia. I started working as an Environmental Health Practitioner (EHP) – previously known as Health Inspector. Needless to mention that my first days at work were quite challenging. The job as an EHP taught me new things, but food sampling for bacteriological analysis and meat inspections was my favourite because this had been part of my work as an intern in Switzerland.

The new things I learned in this job developed me professionally. I got very curious about malaria control – the activity where I spend most of my time at work. I attended international conferences on the topic, and today I am able to answer some of the questions. My goal, however, is to become an expert in the field of malaria control.

A lot of challenges, new opportunities and rewarding aspects

The main activities in my daily work are: malaria vector control, enforce-

ment of public health legislation, public health promotion, food and water quality monitoring, etc.

One of the biggest challenges I am facing is how to apply knowledge in areas where there is no opportunity. Due to the scarcity of food laboratory facilities in the country, the possibilities to apply the expertise in food safety is limited. Another big challenge lays in the



«I would like to capacitate a new generation on malaria vector control and food safety.»

area of legislation enforcement. Also, I have always wanted to continue my studies, but work and social pressure has delayed me.

However, there is an opportunity for me to become an expert in malaria vector control. I am currently work-

ing on a malaria project through Elimination 8, an NGO. This will enable me to elevate my knowhow to another level, which will take me back to my initial dream of teaching. I have a passion for teaching and through training institutions, I will be able to train more people on malaria which is still causing a lot of mortality in my region.

Personal and professional development through work experience has always been the most rewar-

ding aspect of my work. It is for this work that I have visited South Africa, Zambia, Tanzania and the UK. Another reward is that I am able to sustain myself and my family and to support my children in going to school.

«Hard working is a shuttle that will take you to a flight of «Opportunity», so take it seriously. The opportunity will fly you to the rich city of «Knowledge», so use it. Knowledge is a powerful tool that will lead you to «Success», so maintain it and keep working hard to create opportunities for others to gain knowledge and succeed. I believe that's how some problems related to humanity have been solved.»



Michael working on his chicken project in his home village

How the experience I gained from Switzerland affects my work and lifestyle

The experience I gained from SQTS has influenced my work and lifestyle positively, and I will always cherish *B360*'s efforts towards developing Southern Africa. The most informative aspect I gained at SQTS was microbiology knowledge that I have been applying in my work and in my own life.

I currently have a backyard chicken project because it is easy for me to keep the chickens healthy. I am also



«I have a passion for teaching»

working on a small-scale red and white meat butchery because it is easy for me to keep this meat safe for human consumption. All this passion was developed through the knowledge from Switzerland because SQTS luckily taught me about which microorganisms

are associated with what food.

Apart from education, there was an inspirational social life. Being exposed to experts and successful people inspired me to work hard in order to achieve something in the future. Today, I am socially strong because I know that success comes from working hard.

My plan for the future

I see myself as a lecturer in one of the training ins-

About my family

I live with my girlfriend and our lovely 4 year old son in Katima Mulilo (Caprivi Region) and with my mother, stepmother and other relatives in a small village outside the city. My dad passed away in 2007. Coming from a family of polygamy, I have several step sisters and brothers, as well as five biological sisters and one biological brother. The family is part of my happiness.

titutions, and I am quite optimistic about that. I would like to capacitate a new generation on malaria vector control and food safety. Besides, I would also like to work on my two projects (chicken farm and butchery), so that they can be used for practical training on food safety in the future.

Focus Story – Experts

B360 education partnerships

In the course of the year, 29 volunteer experts spent a total of 62 weeks lecturing in Southern Africa as part of the B360 Southward program. Two of them, **Ernst Elsener (E.E.)** and **Armin Hollenstein (A.H.)** have been lecturing and doing consulting work on behalf of B360 at NUST in Windhoek and at TSIBA in Cape Town for several years now.

We asked them to tell us about their work:

What made you join the B360 network?

A.H.: My personal network got me in contact with B360 education partnerships. Looking at the setup of B360 I was immediately and still am convinced. It proves to be promising and efficient – in theory as well as in my experience.

- (a) Most important: Not money or equipment is going south, but experience, time and effort is flowing back and forth. This leads to mutual understanding and knowledge about needs at the base.
- (b) *B360* activities are building knowledge and with that «futures» for young and bright African people, knowledge where it is needed.
- (c) The engagement in so called "bridging courses" at TSiBA is directed specifically towards economically disadvantaged young people.
- (d) Last but not least, I am learning, learning, learning, and I like that very much indeed!

Ernst Elsener, you started your collaboration with B360 as Consultant for the COLL (Center Of Lifelong Learning) at the then Polytechnic of Namibia (now NUST) in 2010. Where did the initiative come from?

Shortly after I retired, I read a report in the local newspaper about *B360* education partnerships and its activities in Southern Africa. I wondered if my experience in the field of distance learning and e-learning could also be in demand. A short inquiry on site revealed that at NUST half of the 11'000 students, half learn over distance in some form. A direct telephone contact with a specialist from the Distance Learning Centre at NUST convinced me that a lot of work was waiting for me.

Is E-Learning as an option for students in remote areas of Namibia for instance a dream or reality?

E.E.: Over the last decades school enrolment has increased considerably in Namibia. To improve education quality and more specifically how to handle

student heterogeneity in large classes turns out to be a much harder challenge. Considering the shortage of well-trained teachers and adequate learning material, the Internet with its substantial learning resources is an interesting option. Just as the smartphone has brought an unexpected triumph for ordinary people in everyday African life overnight, the introduction of Open Education Resources in schools promises to solve not all but a whole series of problems at once.

Why are all pilot projects focused on Mathematics? Is the blended learning approach limited to this subject?

E.E.: Mathematics is a bottleneck for many students in higher studies at NUST as well as in TSiBA. No wonder that our pilot projects focused on bridging courses in Mathematics.

After the encouraging experiences, the wishes of the partner schools have already extended to other subjects.

A.H.: Mathematics (and we think learning in general) has a central component I'd like to characterise with



Ernst Elsener, Consultant in Open and Distance Education and retired Lecturer for Didactics of Informatics (right) with TSIBA team.



Armin Hollenstein, Prof Dr Emeritus, University of Bern Lecturer in Mathematics Education & Research Methodology

«just do it». Our goal is students engaging in mathematics. Out of engagement come curiosity, interest and the thrill of understanding and mastering. With this in mind we build e-learning environments for «doing math». Course contents, structure and goals are set by the local lecturers, we deliver «the meat on the bone». Doing so, we use analytical self tests, learning videos and texts, strictly based on open source tools. Based on systematic evaluation we know: students like this kind of learning, it's demanding and playful at the same time. Lecturers are confronted with increased interest and knowledge.

What is the purpose of the InSTEM Bridging Program at the Faculty of Engineering at NUST?

A.H.: InSTEM stands for Introduction to Science, Technology, Engineering and Mathematics. It is a bridging program supporting economically disadvantaged students. It gives them opportunities.

Your work asks for very close collaboration with the faculty members of TSIBA and NUST. Where are the main challenges you have been or you are facing?

E.E.: In all successful projects we depend heavily on a close cooperation with a reliable anchor person on site. To find a strong partner is the main reason for visiting the schools from time to time. Once this link is established we can easily collaborate over distance.

How do the students perceive blended learning?

A.H.: Systematic evaluations of the courses supported by us show overall a clearly positive perception. Students and lecturers working with these blended courses appreciate the didactical setup as well as the tools applied and the content material used, i.e. self-tests and learning videos.

Mr. Opawa Ndadi, mathematics lecturer at NUST specifies: «Especially weaker students benefit most from this course. They can fill their knowledge gaps with the help of the video tutorials.» There is room for improvement: The implementation of more demanding content material for bright students.

Last but not least: Both of our partner schools are asking for expansion to other fields of study like physics and statistics.

What are your objectives / wishes in regard to your programs, the collaboration with the Universities and the students?

E.E.: Now that a pilot project is running stably and has been evaluated, many more requests are coming to us. We can't handle these alone. We have reached a point where we do not have to do the conversion of all the courses into a blended learning format in a leading role. We rather intend to empower local lecturers to apply the experiences we made in the pilot phase to other courses and other subjects. We do this by training NUST and TSiBA lecturers and providing them with tools and resources.

B360 is creating win-win situations. Can you illustrate this fact in regard to your project?

E.E.: Over the years I met many wonderful people with amazing life stories. A lady for instance who grew up in a refugee camp, not having the opportunity to learn to read and write in school. She is now publishing children's books to promote reading at an early age, besides lecturing and doing her PhD. More than anything else I learned in Africa to strive for the best even in difficult circumstances.

The full interview is available on our website.



Successful Premiere in Eastern Switzerland – One student from Namibia and one from Zambia got the opportunity of an internship at Büchi Labortechnik AG in Flawil (SG) www.buchi.com – the first in the east of Switzerland. Two families ventured to host the interns for three months. We have interviewed the involved persons about their experience. Below are some excerpts from the conversations:

Marco Eugster, Head of Research & Development, Programme Coordinator

«When I heard about the Northwards program of *B360*, I was immediately enthusiastic. What also convinced my colleagues and myself is the fact that it's not money flowing south, but an exchange of knowledge and experience between north and south.

Büchi is an international business and interacts routinely with foreign cultures. We have a sales company in Africa, but so far our interns came from the Asian region. The teams enjoyed working with students from Africa for the first time and to receive new stimuli. Their feedbacks were very positive after a short time already.

Theresia and Joseph have returned to Namibia respectively Zambia and to their universities. Our men-



Marco Eugster with Theresia Hausiku and Joseph Nanchengwa after receiving their certificate.

tors and the teams in production are convinced that the knowledge they received here, together with their innate potential, is enough to advance them in their home countries.»

Andreas Hochuli, Head Assembly, Mentor of Joseph Nanchengwa, 3rd year Bachelor student in Mechanical Engineering at the University of Zambia (UNZA) in Lusaka

- «We had a good time with Joseph. He was well integrated in the team and learned very fast. The most difficult thing was that most of the team members didn't speak English well. I think they thought that it would be difficult, but Joseph performed very well. It was a good experience for the team members to see that people from another part of the world could also work well.»
- «I think the Northbound program is a good thing and was really a win-win situation. Because of getting in contact with foreign people, seeing their habits and attitudes and having the active productive labour.»



«We treated Joseph as an assembly guy and he worked as an assembly guy, so we could use his manpower.» (Andreas Hochuli)

My personal advise for Joe for his future life in Zambia: «Keep your motivation to learn, keep asking questions and be self-confident.»

Marc Nisple, Team Leader Laboratory, Mentor of Theresia Hausiku, 3rd year Bachelor student in Natural Sciences at NUST.

- «Theresia integrated very well in the team, she performed really well from the beginning and interacted with all necessary people. She even impressed lab members by her very fast learning and scientific work, and this at her young age!»
- «The scientific working style and reporting has been very beneficial for this kind of work. Additionally, it was obvious that she knows how to extract the right information from a mass of data.»



A good team: Marc Nisple with Nina Schramek, application chemist and Theresia.

«I am happy to be part of this program, and I would immediately do it again. I think there is a huge leverage effect in it. For Theresia for example this is a big opportunity, maybe just having the Büchi-Logo in her CV. To develop a country sustainably this is perfect and the way to go.»

Susanna Koller & Peter Brunner, Host family of Joseph

«The best thing is to have the chance to reflect our own values when having people like Jo with us. A highlight right at the beginning was that one of our sons who does not really like languages at school, immediately started to communicate with Jo in English. Not in a very sophisticated style, but they both found their way.»

«Integration with Swiss lifestyle is quite challenging

since it is not obvious what is different and how life in Zambia works. Talking together helps best to understand each other's position and thinking – and we love the exchange of views! Curiosity on both sides further promotes the learning of the culture.»

«One important thing is to be prepared



Joseph with his host family

for unexpected situations, questions or reactions. It is clear to us that such things as reading a timetable, understanding payments or using the public transport system may be a hurdle for the young person.»

Barbara & Andreas Hochuli, Host family of Theresia

- «We were aware of the differences in backgrounds. We tried to explain things, be flexible and to find a compromise when needed.»
- «Always interesting and fascinating were the discussions with the family members at dinner time. Talking



The Hochuli family with Theresia and with Joseph.

about values, different cultures, politics, education, economics, the different school systems. One special moment was when the temperature dropped to 15°C in the morning and she asked if it was now winter-time!»

- "Theresia was very open-minded and interested in our lifestyle and culture. So it was easy to live together with her. Because of the high pressure on Theresia to succeed in her studies, she had to study hard and to do a lot of homework."
- «It was interesting, a positive experience, but we have also seen what it means to be responsible for an extra person with a different daily routine.»

Theresia

"The highlights were the amount of industrial exposure (laboratory wise) and experience that I gained, the different places that I got to visit and being exposed to a whole new different culture. And of course the trainings that the company allowed me to be a part of.

The only lowlight would be the short amount of time.»

«One of the challenges at work was the writing of application methods and reports in general, but I'm thankful my mentors assisted me. Another one was working with a new instrument. Personally, it was my leisure time. I had



to find a balance between school, work and exploring Switzerland. Not to forget the food and the weather.»

«My most significant learnings: Professionally it would be teamwork, communication and the usage of modern lab equipment. Personally it's the financial cautiousness, responsibility, being socially active and just stepping out of my comfort zone.»

Joseph

- «My special challenge was to efficiently manage time and energy to balance work and school commitments.»
- «Working in a team is great, because the learning never stops. There is always something to pick up from someone within the team.»



«My impressions of working at Büchi: The very positive working culture. People are motivated, focused on their work and dedicated to the company. Something that has rubbed off on me as well! People don't mind someone asking questions; they are ready to help.»

«For me, the threemonths have been a life

changing experience. My most important learnings are: Quality is a priority, pay attention to details and: Travelling is a way to spend your spare time!»

Ambassadors to their own countries – The former interns form part of the B360 Intern Alumni. Since their internships, they have graduated from their universities and started successful careers in their countries or received scholarships for master studies abroad. Those alumni are a closely linked group, spreading the ideas of B360 locally. In 2018, the ranks of the B360 Intern Alumni Namibia and the B360 Intern Alumni Zambia have grown by a total of 16 new members.

B360 Intern Alumni 2011-2018

Ambuga Justina (Ferrum), Andreas Ruth (KPMG), Bwacha Isaac Kabunda (Credit Suisse), Bwalya Natasha (Mediaschneider), Chitumbo Bupe (Credit Suisse), de Koe Nancy (Credit Suisse), Dyantyi Gcobani Isaac (Credit Suisse), Edward Martin (Credit Suisse), Elago Hileni (Credit Suisse), Endley Wallace (Ferrum), Garises Stefanie (Julius Bär), Haidula Liopa (SQTS), Haindongo Mercy (HACO), Haludilu Selma (Credit Suisse), Hangula Armas (Credit Suisse), Hangula Ndeshi (Zweifel), Hanhindi Martha (SQTS), Hausiku Theresia (Büchi), Hekandjo Emma (Credit Suisse), lidhenga Vaino (Credit Suisse), lipinge Antonia (HACO), Indongo Johannes (Credit Suisse), Ismael Salatiel (SQTS), Jagger Charmain (Credit Suisse), Jatileni Nambahu (Credit Suisse), Joseph Ndahafa (Choco Frey), Kaapangelwa Ndapewa (Credit Suisse), Kaindume Jason (Credit Suisse), Kaimbi William (Coop), Kakuru Alphons (ZHAW), Kasoma Daniel (Credit Suisse), Kauma Kristof (Credit Suisse), Keendjele Justina (Chocolat Frey), Kwedhi Ndapwa (Credit Suisse), Lifasi Michael (SQTS), Liyali Pacevarl (SQTS), Mambwe Aston (Ferrum), Manda Getrude (Mediaschneider), Maghoboza Sandile (Credit Suisse), Matengu Micco (SQTS), Mkosi Lundi Bill (Credit Suisse), Mouton Daniella (SQTS), Mulenga Mukuka (Credit Suisse), Mushongo Chirstalin (HACO),

Mwansa Joseph (Credit Suisse), Nanchengwa Joseph (Büchi), Nangolo Rosalia (HACO), Niingo Manoria (HACO), Njovu Rute (Credit Suisse), Nkumbula Nampaka (Credit Suisse), Sakavuyi Kasole (Mediaschneider), Shatumbu Saara (SQTS), Shikesho Lot (Julius Bär), Shikongo Ilona (Credit Suisse), Shikongo Tomas (Ferrum), Shimwino Eben Ezer (Credit Suisse), Shinana Paulus (Zweifel), Shipanga Leena (Credit Suisse), Shivolo Laina (Credit Suisse), Shuuya Victoria (ZHAW), Soko Gerald (Credit Suisse), Tsuseb Malcolm (Credit Suisse), Uugwanga Loise (Swiss Re), Uusiku Elise (Deloitte), Uusiku Helena (Credit Suisse), Uuyuni Israel (Credit Suisse), Uuyuni Ralph (Credit Suisse).

Please visit our website for details and information on current occupation of our alumni.



Alumni event Zambia August 2018



Alumni event Namibia March 2018

A cornerstone of B360 and a win-win proposition for all parties involved – B360 can count on a wide array of volunteer work by experienced professionals and on the commitment of companies and host families in Switzerland. This unique approach towards reaching B360's objectives has once more proven its merits in 2018. It is the intercultural exchange, the new experiences and the assurance to be doing something of value that create this sense of win-win in everyone involved.

B360 Impact

B360 impact		
Number of	2018	2009-18
Students taught	1'670	15'920
Lecturing hours	1'200	11'855
Co-teaching und coaching partners	230	2'005
Volunteering – the basis of B360		
Number of	2018	2009-18
Volunteer hours of experts	4'300	34'020
Other volunteer hours	2'670	22'960
Approximate market value of expert volunteer hours in CHF	859'200	6'806'100
Approximate market value of other volunteer hours and pro bono services in CHF	570'190	4'609'190



B360 expert Pipo Semmler (Mediaschneider) on assignment at UNZA 2018.

Finances and Operational Efficiency

During 2018, *B360* was able to raise CHF 259'000 (2017: CHF 210'000), of which CHF 24'000 are earmarked for projects in 2019. Thanks to the donations received, combined with the efficient processes, 31 expert assignments (28 in 2017) could be arranged as well as 16 internships, the same as in 2017.

The *B360* experts continue to teach as volunteers and therefore do not receive a salary or a consultant fee. Calculated at market prices, the volunteer expert contribution during 2018 represented a value of approximately CHF 859'200 (2017: CHF 757'900).

In 2018 public relations, communication, translations, proofreading, graphic design work, accounting and reporting services were again performed on a pro bono basis, and the office space continues to be sponsored to a large extent by a third-party supporter.

B360 follows the cost structure and allocation method of ZEWO (Swiss monitoring agency for charitable fundraising), and the financial accounting is in line with the Swiss GAAP FER 21 standards for charitable, social and non-profit organizations. Given the unique operating model of B360, which is based on volunteer expert work, the value of these contributions needs to be considered for the purpose of calculating the cost ratios. On average, the cost structure of ZEWO certified organizations is: 79 % for project cost, 8 % for fundraising and 13 % for administrative cost. Based on the approximate market value of the experts' time, B360's project cost ratio is over 90 % (2017: 90 %), the marketing and information as well as the administrative cost ratios added together are less than 10 % (2017: 10 %) of total cost.



Balance Sheet as of December 31	Appendix	31.12. 2018 / CHF	31.12.2017 / CHF
ASSETS			
Current Assets Cash in hand and at bank Prepaid expenses and accrued revenues Total Current Assets Total Assets	4	381'318 10'940 392'258 392'258	311'740 2'622 314'362 314'362
LIABILITIES, FUNDS AND CAPITAL			
Liabilities Deferred income Total Liabilities	5	0 0	0 0
Funds Assets Earmarked projects Total Fund Assets	6	24'600 24'600	0 0
Organization Capital Organization capital per 01.01. Net results for the year Total Organization Capital		314'362 53'296 367'658	292'447 21'915 314'362
Total Liabilities, Funds and Capital		392'258	314'362

Financial Outlook 2019

B360 plans and operates on a long-term basis. Expert assignments and internships are generally decided six to twelve months in advance, therefore the financial resources to make these commitments need to be available. Even though the balance sheet at year-end might look solid, the money is already committed for 2019.

In the past years the number of internships and expert assignments has continuously increased. The staff resources in the *B360* office in Zug, however, have remained the same since 2015. To address

the situation, the board decided in October 2018 to increase the budget for staff resources and associated costs for 2019. The recruitment process of new staff members was launched at the end of 2018.

Above facts demonstrate clearly that donations are urgently needed to enable mid- and long-term planning as well as running the *B360* operations on a sound basis. Fundraising will be crucially important in 2019.

Statement of Operations from 01.0131.12.	Appendix	2018 / CHF	2017 / CHF
CONTRIBUTIONS AND DONATIONS Donor contributions (non-earmarked donations) Donor contributions public sector Earmarked donations Total Contributions and Donations		179'131 0 80'000 259'131	193'040 2'500 15'000 210'540
Project expenditure Project related expenditure Administrative expenditure Fundraising and information expenditure Total Expenditure Sub-Total 1	7 8 9 10	114'047 0 22'294 44'604 180'945 78'186	93'593 21'361 23'533 49'909 188'396 22'144
NET FINANCIAL INCOME / EXPENDITURE Financial result Total Net Financial Income / Expenditure		-290 -290 77'896	-229 -229 21'915
Sub-Total 2 (before net surplus/deficit from funds) Net Surplus/Deficit from Funds Allocation of earmarked funds education Usage of earmarked funds education Total Net Surplus/Deficit from Funds		80'000 -55'400 24'600	15'000 -15'000 0
NET RESULT FOR THE YEAR Allocation of the net result for the year: to Organization Capital		53'296 53'296	21'915 21'915
STATEMENT OF CHANGES IN CAPITAL (in CHF)			
Organization Capital Opening balance as of 01.01. Net result for the year Closing balance as of 31.12.		314'362 53'296 367'658	292'447 21'915 314'362
Funds Capital Opening balance 01.01. Allocation to earmarked funds education Use of earmarked funds education Closing balance per 31.12.		0 80'000 -55'400 24'600	0 15'000 -15'000 0

APPENDIX

General Accounting Principles

1. Principles and Organization

- 1. Legal Form and Foundation «B360 education partnerships» (B360) is an association according to Art. 60-79 ZGB (Civil Code) and was founded 2009. The association is tax exempt in the Canton of Zug.
- 2. Domicile The association is domiciled in Zug.
- 3. Purpose *B360*'s purpose is to contribute towards the global goal to build capacity in higher education in emerging and developing countries, and to create awareness in the public in Switzerland and other countries of the existing challenges.

The association facilitates know-how exchange between companies, institutions, individuals in Switzerland and institutions and the private sector in developing and emerging countries. In addition, the association can take measures to support the improvement of education levels in developing and emerging countries as well as to help individuals to build a solid basis for their livelihood and be successful in the working world.

2. Basic Principles of Financial Accounting

The accounts of *B360* are rendered on the basis of the Core-FER and SWISS GAAP FER 21 accounting recommendations and provide a true and fair view of the financial position and the results of operations. As a social, non-profit organization, *B360* adheres to Core-FER and Swiss GAAP FER 21. *B360* is a small non-profit organization according to Swiss GAAP FER 21.

The financial statement was established based on the principle of going concern and materiality.

Expenses and income are accounted on an accrual basis appropriate to the period.

3. Accounting and Valuation Principles

General information

In principle, acquisiton or manufacturing costs are applied in the financial statements. The accounting records are maintained in Swiss francs. The most significant accounting principles are described below:

Cash and cash equivalents and marketable securities

This position includes cash in hand and at banks. The valuation is done at market value on the balance sheet day.

Transitory items

This position comprises prepayments and accrued revenues on the one hand, accrued liabilities and deferred income on the other. The valuation is based on the nominal value less necessary adjustments.

Earmarked funds

Contributions (donations) earmarked for certain projects are allocated to the relative funds. Their usage is also project related. Surplus from not yet completed projects will be allocated at year-end to the earmarked fund position.

Organization capital

This position comprises the capital usable within the statutory purpose.

Contributions and general purpose donations

The contributions and donations consist of Friends donations and voluntary contributions and donations. Friends donations are annual contributions of CHF 500 for individual persons and CHF 800 for couples and families. It is to be noted that this is not a membership. For voluntary contributions and donations the CHF amount can be freely chosen.

4. Prepaid Expenses and Accrued Revenues	2018 / CHF	2017 / CHF
Accident and sickness allowance insurance	1'510	1'443
Flights Website security and maintenance 2018	8'785 145	0 581
Rent	500	500
InterNIC domain name B360	0	98
Total Prepaid Expenses and Accrued Revenues	10'940	2'622
5. Deferred Income		
Contributions	0	0
Total Deferred Income	0	0
6. Earmarked Funds Education		
Opening balance as of 01.01.	0	0
Career Starter Workshop donations	65'000	0
Micro secondment contribution Roche	15'000	15'000
Expenses expert assignment and internships	-55'400	-15'000
Total Earmarked Funds Education	24'600	0
7. Project Expenditure		
Personnel related expenditure	61'829	56'082
Travel expenditure experts, president, board members	35'028	26'456
Travel expenditure interns/lecturers	17'190	11'055
Total Project Expenditure	114'047	93'593
8. Project Related Expenditure		
•	0	01/061
Personnel related expenditure Travel expenditure	0	21'361 0
Other expenditure	0	0
Total Project Related Expenditure	0	21'361
9. Administrative Expenditure		
Personnel related expenditure	11'020	8'922
Expenditure for IT	160	1'937
Expenditure for telephone and stamps	2'219	2'020
Accounting and other services expenditure Rent	349 6'000	6'000 0
Other expenditure	2'546	4'654
Total Administrative Expenditure	22'294	23'533

2	2018 / CHF	2017 / CHF
10. Fundraising and Information Expenditure		
Personnel related expenditure Expenditure for fundraising event	27'988 14'646	32'640 13'984
Expenditure for fundraising / information material	0	844
Expenditure for annual report production	1'044	1'438
Other expenditure	926	1'003
Total Fundraising and Information Expenditure	44'604	49'909
11. Personnel Related Expenditures		
Salaries	87'284	99'608
Auxiliary staff costs (AHV/IV/EO/ALV)	6'913	8'969
Pension fund contribution	4'526	8'917
Accident and sickness allowance insurance	1'443	1'511
Recruitment	671	0
Total Personnel Related Expenditure	100'837	119'005
12. Compensation to the Members of the Governing Bodies		
President and director (incl. travel costs)	51'625	49'911
Employees of B360 office	41'284	53'608
Board and advisory board members (travel		
assignment costs only)	3'123	3'290
Total Compensation to the Members of the		
Governing Bodies	96'032	106'809

The board of directors and the advisory board work pro bono and without expenses. Expenses are only paid in case of international travel for *B360* and only cover travel costs.

13. Pro Bono Services

The experts perform their lecturing services on a pro bono basis. The flight to Southern Africa is paid by B360 if no other means of funding can be found and the partner universities provide accommodation for the experts. In addition B360 receives pro bono services in Switzerland, for example in the areas of graphic design, marketing and communication, translations, photography.

	2018 / CHF	2017 / CHF
14. Pro bono services and free gifts		
Volunteer work of experts in Southern		
Africa (hours)	4'300	3'790
Volunteer work of «Swiss volunteers» (hours)	806	745
Volunteer work of B360 board and advisory		
bord memebers, overtime at B360 office (hours)	1'865	1'746
Donated flight tickets (number)	10	9
Sponsered services (CHF)	5'200	6'600
Sponsered venues (CHF)	19'860	19'860

PERFORMANCE REPORT

The association *B360* facilitates know-how transfer between European experts and African students. European experts teach at universities in Africa on a voluntary basis, and African students complete internships in European corporations. The bottom line is a win-win situation. In 2018, 31 expert assignments were arranged in Southern Africa and 16 Internships in Switzerland. In 2019, 13 internships and approximately 26 expert assignments are planned.

It is very important that the benefits and added value of the work of *B360* is evaluated. For this reason, all the experts are asked to document their activities and contacts prior to, during and after their assignments. Not only quantitative information is gathered, but also qualitative evaluations are important for the overall assessment of *B360*.

Qualitative information is obtained in various ways. Most *B360* experts test their students at the end of the assignment, or the project work is evaluated together with the local lecturers. The results are part of the semester grades. In addition, feedback is systematically collected to ensure that the expert assignments achieve the objectives and bring the desired benefit to all stakeholders.

B360 Impact

Numbers	2018	2009-18
Students taught	1'670	15'920
Lectures held (incl. coaching)	1'200	11'855
Internships in Switzerland	16	67
B360 experts in Namibia	23	160
B360 experts in Zambia	2	29
B360 experts in South Africa	6	23
Co-teaching and coaching partner	230	2'005
Total volunteer hours of experts	4'300	34'020
Pro bono/other volunteer hours	2'670	22'960

A risk analysis is performed annually and the major risks are discussed regularly at board meetings. The Board is of the opinion that the risks are adequately managed.

Board of Directors:

Mrs Sabina Balmer, Member of the Board of Directors since 2009 Mrs Marianne Egli, Member of the Board of Directors since 2010 Mr Rudolf Schmitt, Member of the Board of Directors since 2013 Mr Peter Schmuki, Member of the Board of Directors since 2009 Mr Albert Zwicker, Member of the Board of Directors since 2013

Office:

Mrs Sabina Balmer, Director Mrs Laura Camenzind, Support Mr Olivier Fischer, Website Management Mrs Dominique Strauch, Program Coordinator

The statutes date from May 13, 2014. The original statutes dated June 23, 2009 were revised and supplemented on November 29, 2011 and May 13, 2014.

Accounting has been done by Ivo Kaufmann since 2009. Buchhaltungs- und Revisions AG, Zug have been the auditors since 2009.



REPORT OF THE STATUTORY AUDITORS ON THE LIMITED STATUTORY EXAMINATION

to the association meeting of B360 education partnerships, Zug

As statutory auditors, we have examined the financial statements (balance sheet, statement of operations, statement of changes in capital and notes) of B360 education partnerships for the year ended December 31, 2018. In accordance with Swiss GAAP FER 21 the content of the performance report does not need to be audited by the auditors.

The board of association is responsible for the preparation of the financial statements in accordance with Swiss GAAP FER, the legal requirements and the statutes. Our responsibility is to perform a Limited Statutory Examination on these financial statements. We confirm that we meet the licensing and independence requirements as stipulated by Swiss law.

We conducted our examination in accordance with the Swiss Standard on the Limited Statutory Examination. This standard requires that we plan and perform a Limited Statutory Examination to identify material misstatements in the financial statements. A Limited Statutory Examination consists primarily of inquiries of company personnel and analytical procedures as well as detailed tests of company documents as considered necessary in the circumstances. However, the testing of operational processes and the internal control system, as well as inquiries and further testing procedures to detect fraud or other legal violations, are not within the scope of this examination.

Based on our Limited Statutory Examination, nothing has come to our attention that causes us to believe that the financial statements do not give a true and fair view of the financial position and the result of operations in accordance with Swiss GAAP FER and do not comply with Swiss law and the statutes.

Zug, January 15, 2019

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Buchhaltungs und Revisions AG

Michael Annen

Licensed audit expert Auditor in charge Barbara Zolliker Licensed auditor

Enclosures:

- Financial statements (balance sheet, statement of operations, statement of changes in capital and notes)

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Sabina A. Balmer



Marianne Egli



Dr Rudolf Schmitt



Dr Peter H. Schmuki



Albert Zwicker

Sabina A. Balmer, President and Director of *B360 education partnerships*Marianne Egli, Communications Specialist and Senior Advisor
Dr Rudolf Schmitt, Professor of Food Microbiology and Food Safety at the University of Sion (retired since 2016)

Dr Peter H. Schmuki, Attorney-at-Law, retired Investment Banker Albert Zwicker, retired Corporate and Investment Banker

Advisory Board Members:



Ernst Elsener



Daniel Gasser



Reto Kuprecht



Christian Merz



Esther Sapi



Hans-Jürg Schär



Sandra Weidmann

As of May 2018, Dr Madeleine Dreyfus did not stand for reelection to the Advisory Board. Dr Dreyfus was a founding board member of B360 and has supported the organization from the very beginning. A very big thank you for her time and valuable contributions during the past nine years.

B360 Team:

Sabina A. Balmer, President and Director Laura Camenzind, Support Olivier Fischer, Website Management Dominique Strauch, Program Coordinator

Accounting: Ivo Kaufmann; Auditor: Michael Annen, Buchhaltungs- und Revisions-AG, Zug; Film and photos: Fee Liechti, Barbara Graf-Horka; Finance and Reporting: Rita Becker: Graphic Design: Dieter Egli; Public Relations: Marianne Egli; Research, editing, translations; Dagmar Kaufmann, Albert Zwicker; Support: Monika Bölsterli

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Contributors to this annual report: Sabina Balmer, Marianne Egli, Dagmar Kaufmann, Albert Zwicker, **B360** experts and interns, *B360* Alumni. Fotos: Sabina Balmer, Barbara Graf Horka, *B360* expert. Visual Design: Dieter Egli. Print: Kyburz AG. All quotations have been reproduced as received.

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